

युनाइटेड बैंक ऑफ़ इंडिया : United Bank of India अग्रणी बैंक प्रभाग : LEAD BANK DIVISION

Ref : SLBC-WB/MSME/Minutes/ 6 3 5 / 2019

Dated, the 09th February, 2019

Re: Minutes of the Sub-Committee Meeting on Agriculture on 04-02-2019

The quarterly meeting of SLBC Sub-Committee on Agriculture was held on 04.02.2019 to review progress in credit deployment under Agri loans, KCC, BFMY/PMFBY, Land Records for Krishak Bandhu scheme, Finance in Fishery & Allied activities, FPO linkage, etc. At the outset, Sri S K Bhuyan, Assistant General Manager, Lead Bank, welcomed the members. The point of discussion and the action points that have emerged are given hereunder,

Sri Bhuyan started with the Action Taken Report for the residual matters and action points for the last Sub-Committee meeting which are summarized below

> The decrease in KCC loans due to data clearing exercise during the digitisation of Rupay credit card was clarified by WBSCB with final reporting of 15.20 lac accounts.

(Action: WBSCB to maintain/report the data as accepted with initiating of proper measures for further augmenting the KCC loanee base with higher dose of finance in applicable cases)

- > Insurance Companies are to be invited for Sub-Committee meetings in case of persisting issues relating to crop insurance, if any.
- Disaggregated data for agri & allied activities in the format devised by SLBC is to be submitted by the member banks once the online data reporting portal is made live.
- > Regarding FPO it was informed by SBI, Bank of Baroda & Canara Bank that the banks have provision for adoption & financing the FPOs.

Thereafter the agenda-wise discussion was initiated.

1) Farm Credit: Sri B R Pattanaik, GM & Sri P Mitra spoke on various facets of Agri advances and expressed concern that despite efforts made by the NABARD and other stakeholders the position has remained static for last couple of years. It was advocated that banks should focus more on Investment Credit component by targeting the farm mechanisation and allied activities .Sri Pattanaik said despite enormous potential the State has a deficit of 40% in milk yields and 25% in egg production. Similarly the State depends on Andhra Pradesh for supply of fish. It is high time that banks should realise the potential and work out a road map for finance under Animal Husbandry and Fishery schemes. Sri Mitra also highlighted the features of NLM-EDGE & DEDS and requested SLBC to sensitize the banks for promotion of the schemes through circulation of the operational guidelines.

(Action: SLBC & Member banks)

/h.



2) Sri Bhuyan also mentioned about the recent budget announcement wherein Interest Subvention Scheme has been proposed for Animal Husbandry and Fishery loanees. It is expected that the measures will provide major incentive for the banks to tap these potential segments with support from the line Departments of GoWB.

(Action: Member banks & Animal Husbandry/Fishery Deptt)

3) KCC & BFBY/PMFBY: The Fasal Bima Yojana enrolment data has reflected a marginal improvement in YOY enrolment from 11.87 loanee farmers under Rabi,2017-18 to 13.30 lacs in Rabi,2018-19 season. However, a very low level of non-loanee participation has remained a cause of worry. The banks and the Agri Department are expected to play a pivotal role by creating an awareness and promotional drive for better result.

(Action: Member banks & Agri Deptt)

4) Krishak Bandhu Scheme: The Committee took a stock of the progress report. It has been gathered that only 0.69 lac loanee details out of 32.83 lacs loanees have been furnished by 7 banks so far. While the banks have spoken about the time consuming manual process involving searching of old records as the reason for delay in compilation of the data and asked for more time for submission of data, SLBC requested the banks to consider this one time exercise as an business opportunity for inclusion of the left out farmers and urged for completion of the task at the very earliest. Sri P Dutta, Dy Director, Institution Finance, GoWB also highlighted the major benefits of the proposed Scheme and requested the banks to proceed on a war footing basis. The Committee took a call that all the banks should send the available data on 11-02-2019 to SLBC.

(Action: Member banks)

5) FPO: During the discussion ,Sri Pattanaik informed that 302 FPOs are promoted by NABARD. It was also informed by SLBC that they have shared the list of the 79 registered FPOs to the member banks. It was advocated that for quantitative as well as qualitative growth in agri advances, credit linkage to FPOs is to be accelerated. In view of both forward & backward linkage opportunity, advances to FPOs will automatically contribute to Doubling of Farmers Income by 2022 Mission as well.

(Action: Member banks)

6) Misc: Similarly banks should encourage adoption of JLG mode of finance and promote Customer Hiring Centres / Agri Clinic, etc. Banks are to take up alternative modes of finance like advances against Negotiable Warehouse Receipt. Sri M R Ray informed about the recent tie up arrangement made by UBI with CNS Corp Ltd in this regard.

An



7) Responding to the request of M R Ray, Convener of SLBC for support in promotional & Credit drives on cluster basis, Sr B R Pattanaik suggested that bankers should follow the Area Development Scheme of NABARD and target specified activities in select potential areas for achieving the optimum result. He requested the Nodal Officers to contact the NABARD for necessary information & action in this regard. The branches may also contact the respective DDMs accordingly.

(Action: Member banks)

Sri M R Ray then requested all the banks to submit the quarterly progress report data in time for enabling the Sub Committee meetings to address the credit deployment related issues also in time. The meeting ended with vote of thanks by Sri S K Bhuyan.

Sri M R Ray General Manager

Prisec-Agri & Convener, SLBC.

3